





CC77-I-6(P) Issued March 1979

**Industry Series** 

**Preliminary Report** 

## Highway and Street Construction Contractors

During 1977, the establishments with payroll in this industry had business receipts of \$14.7 billion. Of this amount, \$14.1 billion were receipts for construction work, an increase of 28 percent compared with 1972. Their payments for construction work subcontracted to others amounted to \$2.4 billion leaving net construction receipts of about \$11.7 billion. Total average employment in the industry showed a decrease of 11 percent from 1972 to 248.7 thousand employees. Payroll for 1977 amounted to \$3.4 billion. Value added at \$7.1 billion in 1977 was 22 percent more than in 1972.

The Highway and Street Construction Contractors industry includes general contractor establishments primarily engaged in the construction of roads, streets, alleys, sidewalks, guardrails, parkways, parking areas, airports, and athletic fields. Special trade contractors engaged in the construction of private driveways are classified in industry 1771. Industry 1611 also includes establishments engaged in the construction of golf courses, tennis courts, bridle paths, and trailer camps. For a more detailed description, see the 1972 SIC Manual.<sup>1</sup>

For this census, a "construction establishment" was defined as a relatively permanent office or other place of business at which or from which the usual business activities related to construction were conducted. A separate census report was required from each establishment but not from each construction site. Instead, the data for work at each site were included in the report from the appropriate office or branch office. Foreign construction activities were not included in this census.

The 1977 Census of Construction Industries is the sixth census of construction establishments in the United States. As in previous years, it was conducted jointly with the censuses of mineral industries, manufactures, retail trade, wholesale trade, and service industries under authority of title 13 of the United States Code. Although the first construction census was conducted covering 1929, only the data from the censuses of 1967 and 1972 are comparable with the 1977 data.

The 1977 estimates for establishments with payroll in all of

the construction industries are based on reports from a probability sample of approximately 181,000 establishments selected from about 536,000 construction establishments with payroll. The sample included all construction establishments with a payroll equivalent of 15 or more full-time employees and a sample of those with fewer employees. There were two exceptions: In SIC 1521, sampling was employed in establishments with less than 20 employees because of the large number of establishments in that industry; in SIC 1795, all known establishments were included because of the very small number of establishments in that industry. The data obtained from the sample were inflated to represent all construction establishments with payroll. Complete descriptions of the sampling and estimating procedures will be included in the final reports.

Since the data in this report are based on a sample, they are subject to sampling variability and may be expected to differ from results which would have been obtained if a complete census had been taken using the same schedules and procedures. The standard error shown in the tables is a measure of sampling variability, i.e., the variation that might occur by chance because only a sample of the population was surveyed. As calculated for this report, the standard error partially incorporates the effect of random errors of response, but it does not take into account the effect of any consistent biases due to those types of errors. The chances are about 68 out of 100 that an estimate from the sample would differ from a complete census by less than the standard error. The chances are about 95 out of 100 that the difference is less than twice the standard error.

This report does not include figures for separate administrative offices, warehouses, garages, or other auxiliary units which service construction establishments of the same company.



<sup>&</sup>lt;sup>1</sup> Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 4101-0066. Price \$6.75. 1977 Supplement. Stock No. 003-005-00176-0. Price 90 cents.

Table 1. Detailed Statistics for Establishments With Payroll: 1977, 1972, and 1967

(Thousands of dollars. Detailed figures may not add to totals because of rounding. For meaning of abbreviations and symbols, see text)

(Inousands of dollars. Detailed rigures may not add to totals because of rou	Highway and street construction (1611)			Standard error of estimate (percent)		
	1977	1972	1967	1977	1972	1967
Number of establishments	10,320	9,232	8,829	2	2	3
Proprietors and working partners	3,652	3,839	4,551	5	5	5
All employees:  March  May  August.  November.  Average.	178,365 266,500 293,280 255,990 248,651	202,437 283,971 339,538 281,736 278,107	180,213 258,973 316,612 263,270 255,777	1 1 1 1 1	1 1 1 1	1 1 1 1
Construction workers:  March  May  August.  November.  Average.	147,996 232,683 260,627 223,747 216,384	170,179 249,922 304,361 247,758 244,292	152,929 230,307 287,691 234,597 227,416	1 1 1 1	1 1 1 1	1 1 1 1 1
Other employees: March May. August. November. Average.	30,369 33,817 32,653 32,243 32,317	32,258 34,049 35,177 33,978 33,859	27,178 28,500 28,934 28,492 28,652	1 1 1 1	1 1 2 1	1 2 1 2
Payroll, all employees Payroll, construction workers Payroll, other employees	3,355,303 2,736,479 618,824	2,846,063 2,364,818 481,245	1,910,994 1,616,833 294,088	1 1 1	1 1 1	1 1 1
First quarter payroll, all employees	514,317	(NA)	(NA)	1	(NA)	(NA)
Employer costs for fringe benefitsLegally required expendituresVoluntary expenditures	673,347 386,222 287,125	(NA) (NA) (NA)	(NA) (NA) (NA)	1 1 1	(NA) (NA) (NA)	(NA) (NA) (NA)
All business receipts  Total construction receipts  Receipts for work subcontracted in from others  Other business and land receipts	14,657,429 14,107,474 2,554,434 549,955	11,325,982 11,005,402 1,655,752 320,580	7,958,947 7,711,858 1,037,253 247,019	1 1 1 1	1 1 2 6	1 1 2 1
Net construction receipts	11,696,215	8,986,451	6,224,261	1	1	1
Value added	7,144,024	5,838,317	3,929,002	1	1	1
Selected payments.  Materials, components, and supplies. Construction work subcontracted to others. Selected power, fuels, and lubricants. Electricity. Natural gas. Gasoline and diesel fuel. Lubricating oils and greases.	7,513,405 4,546,839 2,411,259 555,307 43,366 31,878 416,456 45,289 18,365	5,487,665 13,468,714 2,018,951 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	4,027,975 12,542,129 1,487,495 (NA) (NA) (NA) (NA) (NA) (NA)	1 1 1 1 1 1 1 1 1 1 1 1	1 1 (NA) (NA) (NA) (NA) (NA) (NA) (NA)	1 1 (NA) (NA) (NA) (NA) (NA) (NA)
Rental payments for machinery, equipment, and structures	516,266 493,328 22,938	(NA) 523,288 (NA)	(NA) 368,657 (NA)	1 1 1	(NA) 1 (NA)	(NA) 1 (NA)
Selected purchased services	770,905 39,442 14,952 716,511	(NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA)	1 1 1 1	(NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA)
Capital expenditures.  New.  Structures and related facilities.  Machinery and equipment, including automobiles and trucks  Automobiles and trucks intended primarily for highway use.  Used.  Structures and related facilities.  Machinery and equipment, including automobiles and trucks	865,251 679,419 25,908 653,511 163,379 185,833 10,296 173,537	688,463 537,150 20,739 516,411 (NA) 151,313 8,945 142,368	436,308 342,987 15,066 327,921 (NA) 93,321 7,793 85,528	1 1 7 1 1 2 5 2	1 1 3 1 (NA) 3 8 3	1 1 2 1 (NA) 2 4 2
Fixed assets and depreciation:  Gross book value of depreciable assets at end of year  Accumulated depreciation at end of year  Net value of depreciable assets at end of year  Depreciation charges during year  Structures, additions, and related facilities:	6,399,042 3,995,957 2,403,085 620,416	4,649,351 2,826,933 1,822,418 525,921	(NA) (NA) (NA)	1 1 1 1	2 2 2 2	(NA) (NA) (NA) (NA)
Gross book value of depreciable assets at end of yearAccumulated depreciation at end of year	377,768 159,032 218,735 23,031	234,140 86,839 147,301 18,932	(NA) (NA) (NA) (NA)	1 1 2 2	2 2 2 3	(NA) (NA) (NA) (NA)
Machinery and equipment:  Gross book value of depreciable assets at end of year  Accumulated depreciation at end of year  Net value of depreciable assets at end of year  Depreciation charges during year	6,021,274 3,836,924 2,184,350 597,385	4,415,211 2,740,094 1,675,117 506,989	(NA) (NA) (NA) (NA)	1 1 1 1	2 2 2 2	(NA) (NA) (NA) (NA)

<sup>&</sup>lt;sup>1</sup>Includes data for power, fuels, and lubricants, now shown separately.

Table 2. Construction Receipts for Establishments With Payroll by Type of Construction: 1977 and 1972

(Thousands of dollars. Detailed figures may not add to totals because of rounding. For meaning of abbreviations and symbols, see text)

Item	Highway and street contractors	Standard error of estimate (percent)		
	1977	1972	1977	1972
Construction receipts.	14,107,474	11,005,402	1	1
Building construction	322,101	253,687	3	2
Nonbuilding construction.  Highways, streets, and related facilities.  Parking areas.  Recreational facilities.  Bridges, tunnels, and elevated highways.  Dams and reservoirs.  Conservation and development construction.  Sewers, water mains, and related facilities.  Other nonbuilding construction.	13,673,900 12,049,041 61,407 71,060 454,453 98,715 71,865 544,831 322,528	10,713,648 9,086,054 114,719 (NA) 436,190 (NA) (NA) 396,759 679,926	1 1 5 6 1 1 2 1	1 1 3 (NA) 4 (NA) (NA) 2 2
Construction work not specified by kind	111,503	38,067	6	6

Note: See text for explanation of duplication.

Data for separate central administrative offices and auxiliaries are collected in the enterprise statistics survey, a part of the economic censuses.

This report is one in a series presenting preliminary data collected in the 1977 Census of Construction Industries. The universe for this census included all establishments classified in the construction industries (SIC's 15, 16, 17, and 6552). This report will be superseded by a more detailed final report. In addition to data for establishments with payroll presented here, the final Industry Summary report and the reports in the Geographic Area Series will present limited data for construction establishments with no payroll during 1977.

The totals of construction receipts reported by all construction establishments in each of the several industry, State, or other groupings in this census contain varying amounts of duplication, since the construction work (and the receipts) of one firm may be subcontracted out to other construction firms and, therefore, will be included in the subcontractor's receipts. To avoid this duplication, a "net construction receipts" figure has been derived by subtracting the payments made for construction work subcontracted to others from the construction receipts.

Usually, "value added" is the best measure for comparing the relative economic importance of industries or areas. It elimi-

nates the duplication in receipts because of subcontracting. It also eliminates from the output measure the cost of materials, which differs in relative importance among areas and industries. For this census, "value added" is equal to all business receipts less payments for construction work subcontracted to others and payments for materials, components, supplies, and fuels. However, for industries for which land receipts are significant, "value added" is equal to all business receipts less land receipts, payments for construction work subcontracted to others, and payments for materials, components, supplies, and fuels.

## The symbols in the tables mean:

- Represents zero.
- D Withheld to avoid disclosing figures for individual companies; figures are included in higher level totals.
- S Withheld because estimates did not meet publication standards on the basis of either the associated standard error or a consistency review.
- Z Standard error of estimate is greater than zero but less than 1 percent.
- a Sampling error is greater than 40 percent.
- NA Not available; data were not collected.

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